

Mission

We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

Chapter Leaders

President

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Treasurer

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Visit our NEW website!

www.wcrnorthbroward.com

Email Meirav Susi
Your photos for our site!

Meira@bellsouth.net



A Message from the President

Have you had a chance to visit our new website? I hope you are enjoying our new website as much as I am! There are still some adjustments being made, so check your information and email our chapters IT person Meirav Susi. This is going to be a year like we have never seen before, as we continue our efforts to deliver, education and talents from those involved. We will bring the tools needed, that will empower our members in today's real estate market.

We plan this year to put information at your finger tips. Information will be added to our North Broward website www.wcrnorthbroward.com, where members can get answers about our North Broward Chapter as well as State and National. They can find out how to get involved, and find out about positions and goals. The North Broward Chapter would love to find the future leaders of today within our Chapter as well as striving to broaden our efforts finding new Leaders within our Real Estate Community.

Save the dates....

I am looking forward to this year. We have some exciting things coming up. We are currently working on our March 19th Member Appreciation Night and New Member Orientation which begins at 5:30 PM.

March

Happy Birthday to our following members...

LORI KENNEDY
COLIN CONROY
LENA JOHNSON
DORI LONGHINI
SUZI McCabe

NAR Association Executives Institute

March 20-24, 2009
Colorado Springs, CO
Contact: 800.650.6893

2009 Great American Realtor® Days (FAR Legislative Days)

April 14-15, 2009
Tallahassee, FL
Contact: 800.669.4327

• [More Info](#)

NAR Mid-Year Legislative Meetings & Expo

May 11-16, 2009
Washington, D.C.
Contact: 800.650.6893

FAR Convention & Trade Expo

Aug. 18-23, 2009
Rosen Shingle Creek Resort
Orlando, FL
FAR registration contact:
800.669.4327

NAR Annual Governance Meetings, Conference & Expo

Nov. 11-16, 2009
San Diego, CA
Contact: 800.650.6893

"Denim and Diamonds" FASHION SHOW... to be held this year at the Coral Springs Marriott. We are also holding a live Purse Auction! Did I say Purse Auction! Yes I did! **Save the date**... April 23, 2009, 5:30

PM. The best price in town...**\$35.00** includes Dinner, Gift Basket Auction, and LIVE Purse auction! If you are interested in helping with the fashion show or auction please let us know, you may have a talent we could utilize.

If you have any questions or concerns, remember, I am just a phone call or email away call (561-289-3533) or an email smea2153@bellsouth.net

*Thanks,
Patti Smead*



Thanks to Renee M'Sadaques of American Home Mortgage

For sponsoring our March 19th general meeting

Thanks to Mario Anthony Salvi for a great presentation!

If you struggle with closing, start thinking about situations where you didn't win the sale. What might have been the real challenge faced by those folks? Was it fear, procrastination, indecision or a need to rationalize? Start training yourself to recognize which of those aspects is happening in each future sale and you'll soon find yourself applying the best, most appropriate close to each situation.

By: Gary Keller and Dave Jenks, www.realtor.org

Happy St. Patrick's Day



Lucky Clover Snacks

Ingredients:

Cucumber Slices (wedged)
Celery Sticks
Cream Cheese
Green Food Coloring

Procedure:

- Tint cream cheese with food coloring
- Place scoops of cream cheese in the center of snack plates
- Place cucumber wedges around cream cheese to resemble a four leaf clover
- Use celery sticks for stems

Shamrock Shake

Ingredients:

1 Banana
2 cups of Lime Sherbet
2 cups of Milk

Tools:

Blender

Procedure:

- Blend ingredients
- Serve

**Green food coloring can be added if hue is not deep enough!*

I'm the new VP of Membership for our N Broward chapter. I had the pleasure of attending the mid-winter meetings for The Florida Association of Realtors in Orlando this year. It was such a great opportunity as well as an experience to see the magnitude of Realtors succeeding in business today. We truly are a strong organization dedicated to the success of our members. An important message to be brought back to the local level is "Treat your business as if you were fishing not hunting. The more lines you have in the water the more chances you have of catching a fish." Relax and enjoy what you do! We have a challenging but also very rewarding opportunity to help people. Put others first and all will come together.

Kristin Pelletti VP of Membership 2009

New Member Orientation...

Have you met our VP-Membership....Kristin Pelletti?



Kristin will be present to welcome all new Members and Guests as well inform all of us about the benefits of belonging to the North Broward Chapter of Women's Council of Realtors

Local Chapter = National Strength

Lender Panel

Make it to the closing table with "answers" from our Local Affiliate Members

Do you have questions about lending today?
How long does it take from contract to close?
First time home owners programs and more!!!!

Tour The Oaks

Where & When...The Oaks ([map](#))
Thursday March 19, 2009
2451 NW 31 Court
Oakland Park, FL
5:30 PM - 7:30 PM
Phone - 954-733-6257

COMPLIMENTARY EVENING \$00.00

Wine and Cheese


Please RSVP now to smea2153@bellsouth.net

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2009**

Calendar of Events

March 2009

 3/19/2009	<p>How to get the loan closed in TODAY'S MARKET! Member Appreciation Night & New Member Orientation Networking 5:30 PM - 7:30 PM</p> <p>2451 NW 31 Court , Oakland Park, FL, 33309 (map)</p>
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April 2009

 4/23/2009	<p>"Denim and Diamonds" FASHION SHOW & PURSE AUCTION Fashion Show, Purse auction and gift basket raffle!11775 Heron Bay Blvd., Coral Springs, FL 33076 (map)</p>
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May 2009

 5/21/2009	<p>No Sale or Short Sale Mario's Ristorante Italiano and Wine Bar (VIP) Room 6370 N. State Road 7 Coconut Creek, FL 33073</p>
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June 2009

 6/18/2009	Customers for Life - Networking
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July 2009

 7/16/2009	<p>Sunset Cruise, food, fun and more to come! Location: Fort Lauderdale Intercostals</p>
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July 2009

 7/30/2009	<p>Annual District Forum Keynote Speaker, Marie Avery 2009 State Chapter President Jacqueline Whitmore, CPS award winning speaker Plus 3 C.E.U class presented by Andrew Wooten. Cost for the day only \$35 Marriott West Palm Beach, FL</p>
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September 2009

 9/17/2009	CHINESE AUCTION & EXPO - Networking
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October 2009

 10/3/2009	Adjusting our Business Plan for 2010 - Networking
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November 2009

 11/19/2009	REALTOR® Panel Ask the Experts - Networking
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December 2009

 12/16/2009	<p>Holiday Boat Cruise - Fun, food and building working relationships! Fort Lauderdale , Intercoastals</p>
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